Boletín de Oportunidades de Cooperación:

Biotecnología y Salud

Boletín nº 141

abril 2016

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CONSEJERÍA DE ECONOMÍA Y CONOCIMIENTO

Comisión Europea

Índice

Business Offer

UK-based clinical research organisation SME offers full clinical development service

Summary

A UK-based SME is offering a wide range of clinical development services to the pharmaceutical, healthcare, biotechnology, medical device and medical diagnostic industries. The company has particular experience in working with smaller companies and is able to take them through the whole clinical trial process in multiple territories. It is envisaged that this partnership will take the form of a services agreement.

Expiration Date 04 March 2017
Reference BOUK20160210003

Details

Description

A UK-based SME is offering a wide range of clinical development services to the pharmaceutical, healthcare, biotechnology, medical device and medical diagnostic industries. The SME provides a flexible service and an ability to adapt rapidly to changing study and sponsor requirements.

Clinical development is a critical stage in developing new therapeutics, diagnostics and medical devices for the market. It is therefore vital for companies and institutions conducting clinical development to develop the most appropriate study design, select and employ the best sites for the study and have good clinical study management. This can be difficult for smaller companies that can lack the required resources to effectively manage clinical development.

The UK-based SME offers a full clinical development service from study conception to the final report and has a strong background of working with smaller clients, including virtual, semi-virtual and start-up companies. They will act as a natural extension of the Sponsor's project team and will guide them through every step of the clinical development process, from study concept design through to delivery of the final clinical study report. That are able to manage clinical studies in all phases, from Phase I first-into-man studies through Phase II, Phase III and beyond into post-market surveillance.

The SME is able to provide services to clients to help them with the practicalities of clinical development from designing a study plan, finding trial sites and managing the clinical project through to the data management and statistical analysis of trial data as well as medical writing. They can also help with the legal aspects of clinical studies such as regulatory strategy and regulatory submissions, ethics committee submissions and R&D committee submissions for the UK as well as legal representation for the EU. The SME works across Europe, covering North America with a partner clinical research organisation, and so can coordinate the management and conduct of a study across multiple countries and geographic regions and this includes local regulatory and ethics committee requirements as well as clinical monitoring.

The SME is offering its clinical development services to smaller companies that are planning to conduct clinical trials for therapeutics, diagnostics or medical devices. It is envisaged that this partnership will take the form of a services agreement.

Advantages and Innovations

Provision of a full clinical development service from study conception to the final report.

The SME works with all the major independent Phase I units in the UK and this offers the advantage that the monitoring is truly independent, resulting in higher quality data.

They have experience in working with smaller companies and so understands their requirements and concerns, including their financial environment, and can therefore provide a bespoke service responding to their needs.

The SME has experience of working across Europe and North America (via a partner clinical research organisation) enabling the SME to coordinate the management and conduct of a study across multiple countries and geographic regions including local regulatory and ethics committee requirements as well as clinical monitoring.

Stage of Development

Already on the market

Profile Origin

Other

Network Contact

Issuing Partner

AGENCIA ANDALUZA DEL CONOCIMIENTO

Contact Person

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Open for EOI : Yes

Client

Type and Size of Organisation Behind the Profile

Industry SME 11-49

Already Engaged in Trans-National Cooperation

Yes

Client Country

United Kingdom

Partner Sought

Type and Role of Partner Sought

The SME is looking to provide its range of clinical development services to companies looking to take their therapeutics, diagnostics or medical devices through clinical trials. They are especially looking to work with smaller companies and envisage that the partnership will take the form of a services agreement.

Type and Size of Partner Sought

SME 11-50,SME <10,SME 51-250

Type of Partnership Considered

Services agreement

Business Offer

Contract research organisation providing pre-clinical drug discovery and development services to companies and R&D organisations offers services or outsourcing agreements

Summary

A GLP Good Laboratory Practice-certified French company specialized in pharmacokinetics provides services from screening up to late phase clinical trials by offering a comprehensive range of in vivo screening tools of high predictive value and a complete support for regulatory studies all along the development. The laboratory is looking for companies or R&D organizations, operating in the pharmaceutical, animal health, and cosmetics sectors, which require services or outsourcing.

Expiration Date 08 March 2017
Reference BOFR20160204002

Details

Description

This private laboratory is specialised in pharmacokinetics since 1987. Located in France, it is part of an international group, 3rd worldwide in analysis.
This laboratory provides services from screening up to late phase clinical trials such as :
- Bioavailability screening tests in rodents
- In vivo blood brain barrier permeability
- Development , qualification and validation of bioanalytical methods
- Bioanalysis of small and large molecules
- Immunogenicity testing
- Dermal absorption studies :in vitro model to evaluate distribution and absorption of pharma or cosmetic molecules through skin

The Laboratory offers also a complete support for regulatory studies all along the development.

It is GLP accredited, inspected every two years by the French agency (ANSM) and successfully inspected by the US FDA for a bioequivalence study.
The equipment platform is made of latest equipment available on the bioanalytical market such as Shimadzu 8050, API5500, Lims Watson®…

The laboratory is looking for companies or R&D organizations, operating in the pharmaceutical, animal health, and cosmetics sectors, which require services or outsourcing.

Advantages and Innovations

The added value is based on :
- Specialization in pharmacokinetics since 1987
- Part of an international group
- Up-to-date equipment
- Expertise
- Customer focus and reactivity

Stage of Development

Already on the market

Network Contact

Issuing Partner

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Open for EOI : Yes

Client

Type and Size of Organisation Behind the Profile

Industry >500

Already Engaged in Trans-National Cooperation

Yes

Client Country

France

Partner Sought

Type and Role of Partner Sought

The company is looking for services and outsourcing agreements with companies, R & D organizations operating in the pharmaceutical, animal health and cosmetics sectors.
The company can particularly support those with small studies requiring a fast response.

Type and Size of Partner Sought

SME 11-50,R&D Institution,SME <10,>500 MNE,251-500,SME 51-250,>500

Type of Partnership Considered

Services agreement
Outsourcing agreement

Business Offer

A Serbian pharmaceutical company offers preclinical development, biocompatibility testing for medical devices, and biological testing for quality control purposes of finished pharmaceutical products

Summary

The Serbian company offers preclinical development (set of toxicology testing, pharmacokinetics, and some of pharmacodynamics investigations) for human and veterinary medicines and newly synthesized substances according to pharmacopoieal, OECD and GLP standards. The company also offers biocompatibility testing for medical devices, and biological quality control testing of pharmaceutical products. The company offers potential partners its services through subcontracting or service agreement.

Expiration Date 24 March 2017
Reference BORS20160218001

Details

Description

The Serbian company exists over 65 years, and has a track record of scientific research work in development of medicine. The company offers preclinical studies and pharmaceutical development of newly synthesized substances and drugs, and also does biocompatibility testing of medical devices. The company offers acute, subacute and subchronic toxicity tests in accordance with the OECD guidelines. Upon request, the company also provides more types of toxicological tests. All toxicological tests are carried out in accordance with the guidelines of Good Laboratory Practice.

The company performs pharmacokinetic studies in model rats and rabbits, e.g., pharmacodynamic tests of drugs and dietetic supplements. They have experience in the production of animal models (obesity, stress, osteoporosis, cancer, etc.). They conduct biocompatibility tests of medical devices in accordance with the ISO 10993 standard. The company conducts its studies according to international standards ISO 9001:2008, ISO 13485:2003/MDD 93/42 and HACCP system.

The company offers its services to potential partners in the form of subcontracting or service agreement in field of preclinical development (set of toxicology testing, and pharmacokinetics, as well as some pharmacodynamics investigations) for human and veterinary medicines and newly synthesized substances according pharmacopoeia, OECD and GLP standards. The company also offers services of biocompatibility testing for medical devices, and biological testing for quality control purposes of finished pharmaceutical products.

Advantages and Innovations

More than 50 years of experience in preclinical investigations and development of drugs. In house production of experimental animals (mice, rats and guinea pigs), and well-trained and experienced staff. The company achieved a numerous awards on national and international exhibitions for its products. The company conducts its studies according to international standards ISO 9001:2008, ISO 13485:2003/MDD 93/42 and HACCP system. The company obtained a certificate for manufacturing and sales of medicinal and dietary products and common use products. They have the right to use CE mark on the products from our dental plant and parapharmaceutical plant. Likewise, in accordance with positive report of the Ministry of Health of the Republic of Serbia, the company. has obtained a GMP certificate, which confirms that the manufacturing of cephalosporin capsules, i.e. medicines for human use, is in compliance with Good Manufacturing Practice Guidelines.

Stage of Development

Already on the market

Comments Regarding Stage of Development

The company is one of the largest pharmaceutical companies in Serbia.

IPR Status

Secret Know-how,Trade Marks

Profile Origin

National or Regional R&D programme

Network Contact

Issuing Partner

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Open for EOI : Yes

Client

Type and Size of Organisation Behind the Profile

Industry SME 50-249

Already Engaged in Trans-National Cooperation

No.

Experience Comments

ISO 10993 standard. The company conducts its studies according to international standards ISO 9001:2008, ISO 13485:2003/MDD 93/42 and HACCP system.

Certification Standards

ISO 13485:2003
ISO 9001:2008
ISO 10993

Client Country

Serbia

Partner Sought

Type and Role of Partner Sought

The company seeks partner which needs preclinical development (set of toxicology testing, and pharmacokinetics, as well as some pharmacodynamics investigations) for human and veterinary medicines and newly syntetized substances according pharmacopoieal, OECD and GLP standards.

Type and Size of Partner Sought

SME 51-250

Type of Partnership Considered

Services agreement
Subcontracting

Technology Offer

Mobile applications for accurately monitoring dietary intake and exercise to effectively lose weight

Summary

A UK based university has developed dietary assessment mobile application tools which can be used to accurately monitor dietary intake and encourage effective weight loss. The tools have been tested and are now listed online by the UK National Health Service for download. The university is looking to commercialise these through partnering with other health services, general practitioners and other interested parties in the form of licensing agreements.

Expiration Date 11 March 2017
Reference TOUK20160307001

Details

Description

Estimation of dietary intake has traditionally been carried out through the use of food diaries which can be time consuming and inaccurate. These mobile applications allow for selection from a database of 40,000 food types and input of an estimate of the amount in grams consumed. Daily exercise amounts are also entered. The applications also gives you the tools to take control and lose weight by setting a weight loss target which gives you a daily allowance of calories. If the allowance is adhered to and accurate food amounts entered, this method has been shown to be more effective than other weight loss methods. The tools have been rigorously tested and shown to be accurate for all age groups from adolescents upwards. The tools can be used without medical supervision but it is thought that health services may wish to license them for use with their patients. This could be an effective way to monitor and encourage weight loss before surgical intervention is necessary or poor health results.

Advantages and Innovations

- Incorporates a weight loss target
- Gives daily intake targets to meet the desired weight loss
- Contains comprehensive database of over 40,000 foods
- Exercise amount is also estimated
- Online guidance is provided to get the most out of the application
- Tested and proven to assist in effective weight loss

Stage of Development

Available for demonstration

IPR Status

Copyright

Profile Origin

Other

Network Contact

Issuing Partner

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Open for EOI : Yes

Client

Type and Size of Organisation Behind the Profile

University

Already Engaged in Trans-National Cooperation

Yes

Client Country

United Kingdom

Partner Sought

Type and Role of Partner Sought

Type of partner sought - healthcare (public or private), health companies,

Specific area of activity of the partner - Healthcare

- Task to be performed by the partner sought - Evaluate the tools and consider licensing

Type of Partnership Considered

License agreement

Technology Offer

A novel medical device for voice therapy

Summary

An academician specialized in voice related ilnesses from a Turkish university has developed a new patented device designed to provide voice therapy and vocal humidification. This device is designed as mobile and safe to be used anywhere. The usage of the device is voice therapy assistance. The university is interested in a licensing agreement.

Expiration Date 07 March 2017
Reference TOTR20150731009

Details

Description

The inventor from a reputable university in Turkey is specialized in curing vocal illnesses and carries out scientific studies to bring novel techniques in curing such illnesses. One of the inventions is a new patented device designed to provide voice therapy and vocal humidification. This device is easy to carry and is safe to be used anywhere. It is intended to assist voice therapy and to serve as a supporting device for professional voice users. This apparatus is designed to help to motor learning and cognitive processes involved in voice therapy and vocal training. This apparatus provides instant humidification of the vocal folds.
This apparatus uses the mechanisms of LaxVox Voice Therapy Technique (LVVT) for voice therapy and professional voice development. The main mechanism involves artificial elongation of the vocal tract and a secondary vibrating resistance (i.e. water bubbles) for vocal tract inertance. The artificial elongation is provided by a built-in tube which is designed nearly the same length with the human vocal tract. It is designed for rehabilitation of dysphonic patients and habilitation of the professional voice users. This apparatus provides holistic therapy for various functional and organic voice disorders (muscle tension dysphonias, vocal fold nodules and polyps, habitual and psychogenic dysphonias-aphonias, vocal fold paralysis, presbiphonias, pre and postoperative phonosurgery etc.). This apparatus uses the mechanisms of LaxVox Voice Therapy Technique for voice therapy and professional voice development. LVVT technique suits all speakers and singers desiring to learn vocal ergonomics and voice care. It is useful for the singers for specific demands such as blending the registers, vocal warm-up and cool down as well as for the professional voice users for developing a resonant and an effective voice. In the voice clinic, it is a useful treatment for various functional and organic voice disorders and also an effective method for pre- and post-operative voice therapy which can be used by otolaryngologists who are interested in vocology.
Companies for licensing agreement are sought.

Advantages and Innovations

This device gives direct feedback of voice system. Users can see how much air is wasted for phonation; user can feel the vibrations directly in his/her throat. For a proper mask feeling, it is essential to hear/feel the sound vibrations in user’s throat during laxvoxing. These data reflects the true detail and quality of the voice and gives chance to make immediate improvements. Some of advantages are indicated as follows;

-Suitable for standard treatment protocols,
-Hygienic use and protection is possible (detachable parts can be cleaned separately),
-Intense hydration capacity, sputtering chamber and tube shape,
-All in one module to use (blowing voice, sound dampening and spray/inhalation),
-Acoustic feature - about the length of the tubes in the audio path, acoustic energy absorption has a hard and slippery surfaces.
-Application for mobiles comprising videos of trainings, exercises and manual of this device is under development.

Stage of Development

Already on the market

IPR Status

Patent(s) applied for but not yet granted

Comment Regarding IPR status

Patent cooperation treaty application is made. Currently the patent is registered in Turkey. US and Germany will be the countries to be applied for registration.

Profile Origin

Private (in-house) research

Network Contact

Issuing Partner

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Open for EOI : Yes

Client

Type and Size of Organisation Behind the Profile

University

Already Engaged in Trans-National Cooperation

Yes

Client Country

Turkey

Partner Sought

Type and Role of Partner Sought

University is looking for partners in order to cooperate under licensing agreement. Experiance in healtcare sector will be evaluated.

Type and Size of Partner Sought

SME 11-50,University,>500 MNE,SME 51-250,>500

Type of Partnership Considered

License agreement

Technology Offer

New Postural Device for Bedridden Patients

Summary

The product presented is the result of studies and tests of an Italian physiotherapist, supported by a team of engineers. The device helps to correct outward rotation and traveling outward of the hips, aiding posture and preventing consequent problems for bedridden patients. The offer is for companies specializing in the production and distribution of innovative devices for the health and personal care to establish a financial agreement or a licensing agreement.

Expiration Date 21 March 2017
Reference TOIT20160208001

Details

Description

The Italian technology consists of an innovative foam rubber cushion with a particular shape suitable for bedridden patients to solve the problem of external rotation of the hips. It has been used on an experimental basis by the holder of the patent, expert in the field of physiotherapy, with excellent physical results, also certified by an independent specialized physiatrist, and confirmed by the testimonies of patients who have used or are using it. The new medical device is protected by Italian and international patents.
The offer is addressed to medium/small companies operatig in the field of the production and distribution of health and personal care devices. The collaboration sought is a financial agreement to establish a new company for the exploitationof the patent or, alternatively, a licensing agreement.
The market potential of this innovative device is very large as the population of elderly people is increasing in all the European countries, with a relevant share of permanently bedridden patients. As an example, according to Istat data-Agenas 2012 (Public Statistic Data) the number of elderly bedridden permanently is over 900,000, about 8% of the elderly Italian population.

Advantages and Innovations

Bedridden patients have the problem of external rotation (outward rotation) and abduction (traveling outward) of the hips. As a result, they often take a wrong posture which can lead to joint locks and/or capsular and tendon contractures, in turn responsible for persistent pains.
Existing products on the market (cylinder, wedge, half cylinder, bag, pillow) does not allow overcoming the force of gravity on the anti-gravity muscles (for the external rotation and abduction). The new cushion will help to correct, in bedridden patients, external rotation (outward rotation) and abduction (translation towards outside) of the hips. Moreover, it prevents poor posture and related persistent pains.
The novelty is the particular shape that allows the realignment of the lower limbs and, by means of the body roll, a physical activity of the patient.
The annual value of the potential revenues for the only Italian market is estimated to several million.

Stage of Development

Already on the market

IPR Status

Granted patent or patent application essential

Comment Regarding IPR status

The new medical device is protected by patents. The UIBM (Italy Public Office) application filed in March 2014. PCT (Patent Cooperation Treaty) is with an international character took place in March of 2015.

Profile Origin

Private (in-house) research

Network Contact

Issuing Partner

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Open for EOI : Yes

Dissemination

Restrict Dissemination to Specific Countries

France, Germany, Italy, Russia, Switzerland, UnitedKingdom, USA,

Client

Type and Size of Organisation Behind the Profile

Inventor

Already Engaged in Trans-National Cooperation

No.

Client Country

Italy

Partner Sought

Type and Role of Partner Sought

The promoter is seeking a medium/small manufacturer/distributor of hightech devices operating in health and personal care to launch a startup in Italy or abroad aimed at exploiting the patent. As an alternative, licensing or selling the patent in its entirety will be considered too.

Type of Partnership Considered

License agreement
Financial agreement